

WELCOME CLASS OF 2019



Intrepid's Half-Time Report

2019 has been a year of major transformation and growth for our Intrepid team. We started the year off with a defining event—our new partnership with MUFG Union Bank—which brought Intrepid onto the platform of Mitsubishi UFJ Financial Group (MUFG), the 5th largest financial group in the world, expanding our capabilities, global reach and financial strength.

Key Additions to the Intrepid Team

We added an exceptional group of 15 professionals at all levels of the organization to support our growth, we welcomed our largest analyst class in our history, and we promoted several well-deserving team members—Kyle Berkman, Eli Greif, Andrew Colmar, Brandon Quartararo, Stephanie Raven, and George Nowotny.

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Food, Beverage & Agriculture Practice

After a long search for top talent, we are pleased to launch our **Food, Beverage & Agriculture practice** under the leadership of **Mike Seccuro**. Formerly with Bank of America Merrill Lynch, Mike spent 12 years covering consumer, food, and agriculture clients in the Pacific Southwest. He has more than 20 years of investment banking experience and has executed more than 50 transactions with cumulative transaction value in excess of \$80 billion. His experience includes buy-side and sell-side M&A transactions, credit and debt structuring and origination as well as public and private equity raises at Morgan Stanley, BankAmerica Merrill Lynch, and Stifel Nicolaus, where he started the Food & Beverage Group. He has represented clients across a broad spectrum of the food and beverage industry, including packaged foods, produce, manufacturing and processing, protein, seafood, agriculture, grocery, and foodservice.



Mike Seccuro, Managing Director
Head of Food, Beverage & Agriculture

Record Number of Deals

We closed 14 transactions across our key industry verticals—Healthcare, Apparel & Lifestyle Brands, Beauty & Personal Care, and Technology & Digital Media—and are executing a record pipeline of engaged mandates.

Team Members Made Headlines

The *Los Angeles Business Journal* recognized several of our team members. Three colleagues—Adam Abramowitz, Steve Davis, and Marvin Padilla—were named among the “Most Influential Private Equity Investors & Advisors” in Los Angeles, Jim Freedman and Ed Bagdasarian made the “LA 500” list highlighting Los Angeles’ s most influential people in the business community, and our head of marketing, Andreea Popa, was featured as one of the “Most Influential Marketers in LA.”

The Largest Class of Interns

In our constant quest to recruit the best talent, we hosted an amazing group of investment banking interns from great institutions such as Princeton, Vanderbilt, Claremont McKenna, University of Michigan, and UCLA. They brought a diverse range of talents and, most importantly, a great sense of humor. We had a blast sharing some great experiences with them over the summer and look forward to many of them returning next year as full-time hires.



As we enter the back half of the year, we are continuing to add exceptional talent to our team and remain focused on serving our clients with greater resources and the same care, tenacity, and teamwork that have become the defining values of the Intrepid ethos. We thank you for your continued support and look forward to engaging with you in the coming months.

Ed Bagdasarian, CEO | Managing Director | ebagdasarian@intrepidib.com

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2019 Half-Time Scoreboard

This is a selection of recent deals we've closed across various industries. If you want to learn more, click on the tombstone to read the press release.

Select Recent Transactions

<p>has been acquired by</p> <p>a portfolio company of</p> <p>Advisor to HHS Construction</p>	<p>has received an investment from</p> <p>in partnership with management</p> <p>Advisor to Frontier Dental Laboratories</p>	<p>has completed a recapitalization and growth financing with</p> <p>Advisor to Advice Media</p>	<p>has received an investment from</p> <p>(HKG:752)</p> <p>Advisor to Infinity Marketing Team</p>
<p>has been acquired by</p> <p>a portfolio company of</p> <p>Advisor to PIP</p>	<p>has been acquired by</p> <p>Advisor to Mini Pharmacy</p>	<p>has completed a majority recapitalization with</p> <p>Advisor to Experlogix</p>	<p>creator of</p> <p>has received a growth equity investment from</p> <p>in partnership with the Founders / Management</p> <p>Advisor to me & my BIG ideas</p>
<p>JD Beauty Group</p> <p>a portfolio company of</p> <p>has been acquired by</p> <p>and merged with portfolio company</p> <p>Advisor to JD Beauty Group</p>	<p>CLASSIC BRANDS</p> <p>THE LEADER IN WILD BIRD FEEDING</p> <p>a portfolio company of</p> <p>and</p> <p>has been acquired by</p> <p>and</p> <p>Advisor to Classic Brands</p>	<p>has been acquired by</p> <p>Advisor to Artisan Vehicle Systems</p>	<p>a portfolio company of</p> <p>has been acquired by</p> <p>(NASDAQ: LOGI)</p> <p>Advisor to Blue Microphones</p>